

FOR HOTELS WHOSE GUESTS DEMAND MORE

We confidently claim that the growing needs of the hotel market for quality and hygienically sustainable beds can be met only with the help of a reliable partner.

Schlarafia offers you a unique "product & service" concept which will ensure you, owners or managers of tourist facilities, that your guests will remember the night in the hotel room bed with pleasure.

PRE-SALES-CONSULTING

- Consulting about the type of sleeping pads depending on:

- Type and categorization of the tourist facility
- Climatic conditions and seasonal occupancy
- The size of accommodation units

- Financial consulting:

- Cost-benefit analysis with projection of bed renewal period
- Transparent financial offer without additional costs

- „The need for excellence“ – solutions by which your hotel will be recognisable

- Pillow and duvet menu
- Production according to the specification, but also according to the production specification of a unique recipe
- The production of beds and mattresses in all non-standard dimensions and shapes
- "Signature edition", a complete personalised portfolio

QUALITY OF PRODUCTS AND SERVICES

- Unique handmade beds, bases and mattresses known for their patented Schlarafia system

- High-capacity mattresses, different levels of comfort, outstanding orthopedic properties, exceptional hygienic sustainability
- „On time delivery“ – fast delivery time in all proposed options
- **15 year warranty** on mattresses with Schlarafia handmade wire core
- **Complete setup** of all sleeping items, including annexes, extra beds and baby mattresses
- High quality, waterproof and aerable mattress protectors

POST-SALES SERVICES

- **Maintenance and handling consultations**
- **Prompt response** to damage, extraordinary incidents and additional specific requirements

AND THERE IS ONE MORE THING... by choosing a manufacturer with a long tradition and experience, you are sending a valuable message to your clients and business partners.

ASK YOUR GUESTS WHO SLEEP ON SCHLARAFIA. THEY KNOW.

LET A NIGHT AT A HOTEL REMAIN A MEMORABLE PLEASURE

After a century of producing the best mattresses to sleep on, we are proud to point out that we have moved into over 10,000 homes throughout Serbia and the region. Apart from the third generation of citizens who put their trust in us, Schlarafia is a reliable partner and the first choice when it comes to architects and interior designers, who without hesitation recommend our products to their clients. More and more hoteliers rely on our professionalism, experience and skills, driven by the desire to provide their guests with the complete atmosphere of staying in their accommodation facilities, and therefore opt for top-quality sleeping equipment.



 **Schlarafia**® since 1934.

superb sleeping equipment

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